# **Girls Incorporated of Durham**

**Financial Statements** 

For the year ended March 31, 2025



To the Board of Directors of Girls Incorporated of Durham:

#### **Qualified Opinion**

We have audited the financial statements of Girls Incorporated of Durham (the "Organization"), which comprise the statement of financial position as at March 31, 2025, and the statement of operations, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at March 31, 2025, and its financial performance and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

#### **Basis for Qualified Opinion**

In common with many charitable organization, Girls Incorporated of Durham derives revenue from donations and fundraising events, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of these revenue was limited to the amount recorded in the records of Girls Incorporated of Durham and we were not able to determine whether any adjustments might be necessary to donation and fundraising events revenue, excess of revenue over expenses, and cash flows from operations for the year ended March 31, 2025 and the year ended March 31, 2024, or assets as at March 31, 2025 and March 31, 2024.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

#### Responsibilities of Management and Those Charged with Governance for the Financial Statements

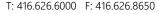
Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

MNP LLP

50 Burnhamthorpe Road West, Suite 900, Mississauga ON, L5B 3C2





#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or
  error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is
  sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
  misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion,
  forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Mississauga, Ontario

Chartered Professional Accountants

Licensed Public Accountants



# **Statements of Financial Position**

	As at				
	March 31,				
	2025		2024		
ASSETS					
Current assets					
Cash and cash equivalents (note 3)	\$ 1,029,643	\$	703,440		
Investments (note 4)	160,029		245,280		
Accounts receivable (note 5)	15,362		21,521		
Prepaid expenses	10,065		8,863		
Government remittance receivable	15,501		5,548		
	1,230,600		984,652		
Non-current assets					
Equipment (note 6)	9,435		10,537		
TOTAL ASSETS	\$ 1,240,035	\$	995,189		
LIABILITIES					
Current liabilities					
Accounts payable and accrued liabilities	\$ 47,618	\$	36,059		
Deferred revenue (note 7)	77,174		69,853		
Total liabilities	124,792		105,912		
NET ASSETS					
Unrestricted	765,243		539,277		
Internally restricted operating reserve	350,000		350,000		
	1,115,243		889,277		
TOTAL LIABILITIES AND NET ASSETS	\$ 1,240,035	\$	995,189		

On behalf of the Board of Directors:

Director

# Statements of Changes in Net Assets

	Unrestricted		Internally restricted operating reserve	For ended	•	
				2025		2024
Net assets, beginning of year	\$	539,277	\$ 350,000	\$ 889,277	\$	818,879
Excess of revenues over expenditures		225,966	-	225,966		70,398
Net assets, end of year	\$	765,243	\$ 350,000	\$ 1,115,243	\$	889,277

# **Statements of Operations**

		For the year ended				
			ended March 31,			
		2025		2024		
Revenue						
Government grants (note 10)	\$	539,645	\$	492,933		
Community grants		344,878		191,586		
Program revenue		155,038		131,174		
Donations and fundraising		149,755		116,950		
Bingo		69,536		37,724		
Other revenues (note 8)		60,092		72,292		
Investment income		48,031		49,929		
United Way		28,306		24,361		
Total revenue and other support		1,395,281		1,116,949		
EXPENDITURES						
Salaries and benefits	\$	856,022	\$	762,873		
Program costs		181,842		169,923		
Rent, insurance and utilities		41,908		42,293		
Conference and training		27,785		17,135		
Communication costs		16,697		6,936		
Professional fees		16,333		21,282		
Fundraising costs		10,532		11,052		
Equipment		6,762		4,872		
Interest and bank charges		5,826		4,382		
Amortization of equipment		3,258		2,894		
Office and general		2,350		2,909		
<b>Total expenses</b>		1,169,315		1,046,551		
EXCESS OF REVENUES OVER EXPENDI	TURES \$	225,966	\$	70,398		

# **Statements of Cash Flows**

	For	the year
	ended	March 31,
	2025	2024
OPERATING ACTIVITIES		
Excess of revenues over expenditures \$	225,966	\$ 70,398
Adjustments:		
Unrealized gains on investments	(15,319)	(20,176)
Investment income reinvested	(4,630)	(1,628)
Amortization of equipment	3,258	2,894
	209,275	51,488
Change in non-cash working capital items		
Accounts receivable	6,159	(16,721)
Prepaid expenses	(1,202)	1,180
Government remittance receivable	(9,953)	4,493
Accounts payable and accrued liabilities	11,559	1,621
Deferred revenue	7,321	(43,820)
	13,884	(53,247)
Cashflows from (used by) operating activities	223,159	(1,759)
INVESTING ACTIVITIES		
Proceeds from maturity of investments	105,200	250,000
Purchase of equipment	(2,156)	(4,158)
Purchase of investments	-	(100,000)
Cashflows from investing activities	103,044	145,842
Increase in cash	326,203	144,083
Cash and cash equivalents, beginning of year	703,440	559,357
Cash and cash equivalents, end of year \$	1,029,643	\$ 703,440

Notes to Financial Statements For the year ended March 31, 2025

#### 1) NATURE OF ORGANIZATION

Girls Incorporated of Durham (the "Organization"), incorporated under Letters Patents on January 21, 1986, inspires all girls to be strong, smart, and bold through advocacy, education, and programs.

The objective of the Organization is to foster the development of young girls in need of assistance that they may grow up to become adults who are positive contributors to the community at large. The Organization provides girls across Durham Region of Ontario, Canada, with life-changing experiences and solutions, consisting of people, an environment, and programming that, together, empower girls to succeed.

The Organization is a non-profit corporation with no share capital and is exempt from income taxes under the terms of the Canadian Income Tax Act. As a not-for-profit charitable organization, it is not liable for income taxes provided it meets certain requirements established by Canada Revenue Agency.

#### 2) SIGNIFICANT ACCOUNTING POLICIES

## a) Basis of accounting

These financial statements have been prepared in accordance using Canadian accounting standards for not-for-profit organizations.

## b) Accounting estimates

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingencies at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The principal estimates used in the preparation of the financial statements are the useful life of equipment, the collectability of accounts receivable, the amount of accrued liabilities and deferred revenue recognized.

#### c) Contributed services

These financial statements do not reflect the substantial value of services contributed by volunteers and interested parties, as the fair value of these services cannot be reasonably estimated.

Notes to Financial Statements For the year ended March 31, 2025

## 2) SIGNIFICANT ACCOUNTING POLICIES (continued)

## d) Equipment

Equipment is recorded at cost less accumulated amortization. The Organization provides for amortization using the straight-line method at rates designed to amortize the cost of the equipment over their estimated useful lives. The annual amortization rates are as follows:

- Computer hardware 5 years
- Computer software 3 years

# e) Financial instruments

The Organization recognizes financial instruments when the Organization becomes party to the contractual provisions of the financial instrument.

Arm's length financial instruments

Financial instruments originated/acquired or issued/assumed in an arm's length transaction ("arm's length financial instruments") are initially recorded at their fair value.

At initial recognition, the Organization may irrevocably elect to subsequently measure any arm's length financial instrument at fair value. The Organization has not made such an election during the year.

The Organization subsequently measures investments in equity instruments quoted in an active market at fair value. All other financial assets and liabilities are subsequently measured at amortized cost.

Transaction costs and financing fees directly attributable to the origination, acquisition, issuance, or assumption of financial instruments subsequently measured at fair value are immediately recognized in deficiency of revenue over expenditures. Conversely, transaction costs and financing fees are added to the carrying amount for those financial instruments subsequently measured at cost or amortized cost.

## Financial asset impairment

The Organization assesses impairment of all its financial assets measured at cost or amortized cost. When there is an indication of impairment, the Organization determines whether it has resulted in a significant adverse change in the expected timing or amount of future cash flows during the year.

Any impairment, which is not considered temporary, is included in current year deficiency of revenue over expenditures.

The Organization reverses impairment losses on financial assets when there is a decrease in impairment and the decrease can be objectively related to an event occurring after the impairment loss was recognized. The amount of the reversal is recognized in deficiency of revenue over expenditures in the year the reversal occurs.

## 2) SIGNIFICANT ACCOUNTING POLICIES (continued)

#### f) Net assets

The Organization follows the deferral method of accounting for contributions and reports using fund accounting and maintains two funds: Unrestricted Fund and Internally restricted operating reserve Fund. Unrestricted Fund reflects the organization's operating activities. The Internally restricted operating reserve reflects funding for unforeseen increase in operating expenses or decreases in operating revenues.

## g) Revenue recognition

The Organization follows the deferral method of accounting for contributions.

Restricted contributions are recognized as revenue in the year in which the related expenses are incurred.

Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Because of the uncertainty surrounding the collectability of donations, the Organization only recognizes those donations for which amounts have been received at the date of completion of the financial statements.

Fundraising revenue is recorded when the event is held.

#### 3) CASH AND CASH EQUIVALENTS

	As at March 31,			
	2025		2024	
Cash	\$ 277,337	\$	63,119	
Savings account	742,394		611,023	
Restricted cash	9,912		29,298	
	\$ 1,029,643	\$	703,440	

Restricted cash of \$9,912 (2024 - \$29,298) relates to Bingo activities, which restrictions do not prevent use of this cash for general purposes, but specify that it can be used for funding of certain expenses only.

Cash equivalents of \$742,394 (2024 - \$611,023) is held in an investment savings account with IG Wealth Management earning 2.5% per annum (2024 - 4.50% to 4.85%).

Notes to Financial Statements For the year ended March 31, 2025

# 4) INVESTMENTS

The Organization maintains investment accounts with IG Wealth Management. The breakdown of the securities held is as follows:

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	2025	2024
Equity securities	\$ 160,029	\$ 144,710
Fixed income securities	-	100,570
	\$ 160,029	\$ 245,280

During the year, the fixed income securities matured.

# 5) ACCOUNTS RECEIVABLE

As at March 31,

	2025	2024
Rideau Hall Catapult Foundation \$	9,300	\$ -
Bingo	5,094	4,974
Other	968	1,275
Public Health Agency of Canada	-	15,272
\$	15,362	\$ 21,521

# 6) EQUIPMENT

As at March 31,

			2025	2024
	Cost	Accumulated Amortization	Net	Net
Computer hardware	\$ 24,660	\$ 15,225	\$ 9,435	\$ 10,537
Computer software	7,768	7,768	-	-
	\$ 32,428	\$ 22,993	\$ 9,435	\$ 10,537

Notes to Financial Statements For the year ended March 31, 2025

## 7) DEFERRED REVENUE

	As at I	Vlarch 31,
	2025	2024
Summer camp registration \$	40,088	\$ 28,982
The City of Oshawa	15,000	-
Membership and other fees	2,268	6,599
Bingo	12,749	34,272
Other community grants	7,069	-

# Bingo

Funds raised through bingo activities are externally restricted in accordance with the permit from the Ontario Lottery and Gaming Corporation ("OLG"). Bingo funds of \$12,749 as at March 31, 2025 (2024 - \$34,272) remains unspent and has been reallocated to deferred revenue. These funds are held in a separate bank account as required by the OLG.

\$

77,174 \$

Summer Camp Registration fees

Registration fees of \$40,088 (2024 - \$28,982) relates to summer camp programs to be delivered starting July 2025.

## 8) OTHER REVENUES

For the year ended March 31,

69,853

	2025	2024
Girls Inc (USA) flow through funding \$	46,352	\$ 60,378
Membership	9,541	7,421
Merchandise and other sales	2,188	2,248
Other funding	2,011	2,245
\$	60,092	\$ 72,292

Flow through funding from Girls Inc. (USA) represents funding to support implementation of Leadership Activities Pilot program, and unrestricted funding to support the Organization with Mental Health Support.

Notes to Financial Statements For the year ended March 31, 2025

## 9) FINANCIAL RISK MANAGEMENT

The Organization is exposed to various financial risks through transactions in financial instruments. The Organization's exposure to and management of the risks is described below.

#### Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge their obligation. The Organization is exposed to credit risks on its account receivable. The Organization manages this risk through proactive collection policies.

## Liquidity risk

Liquidity risk is the risk that the Organization will not be able to meet a demand for cash or fund its obligations as they come due as a result of the Organization's inability to liquidate assets in a timely and reasonable manner. The Organization is exposed to liquidity risk with respect to its accounts payable and mitigates this risk by preparing and monitoring detailed budgets and holding assets that can be readily converted to cash. There were no significant changes in this risk from prior year.

#### Market risk

Market risk is the risk that the value of an investment will fluctuate as a result of changes in market prices, whether those changes caused by factors specific to the individual investment or its issuer or factors affecting all securities traded in the market. Market risk comprises of three types of risk: currency risk, interest risk and price risk.

The Organization is exposed to price risk in which the value of financial instruments will fluctuate due to changes in market prices on its portfolio investments consisting of equity funds. At March 31, 2025, the fair value of the Organization's portfolio investments in equity securities totaled \$160,029 (2024 - \$144,710).

In addition, the Organization is exposed to interest risk in which changes in interest rates will affect future cash flows or fair values of financial instruments on its portfolio investment consisting of fixed income securities.

The Organization is exposed to fair value risk with respect to its portfolio investments in fixed income securities. At March 31, 2025, the fair value of the Organization's portfolio investments in fixed income securities totaled \$nil (2024 - \$100,570).

The Organization is also exposed to cash flow risk with respect to its cash held in a saving account and earning interest at a variable rate. At March 31, 2025, the Organization had interest savings of \$620,800 (2024 - \$201,037) earning interest at 2.5% (2024 - 4.85%). Prime rate decreased by 2.0% from March 31, 2024 to March 31, 2025.

Notes to Financial Statements For the year ended March 31, 2025

# 10) WOMEN AND GENDER EQUITY CANADA FUNDING

The Women and Gender Equity ("WAGE") project is 30-month fund to that will help the Organization advance women's representation in leadership and decision-making roles through systemic change. Specifically, the project will address systemic barriers experienced by young girls primarily within three high priority neighbourhoods (Whitby, Oshawa, Ajax) in the Durham Region where there is a need to provide girls opportunities, experiences and role models to navigate gender, economic and social barriers.

The following table summarizes the statement of revenues and expenditures relating to WAGE project for the year ended March 31, 2025:

## **Statement of Revenues and Expenditures**

Revenue	
Government grants	\$ 94,722
<b>Total revenues</b>	94,722
Expenditures	
Salaries and benefits	\$ 70,804
Program costs	19,770
Office and general	4,313
Professional fees	2,500
<b>Total expenses</b>	97,387
Excess of expenses over revenues	\$ (2,665)

Program costs of \$19,770 consist of the following components for the year ended March 31, 2025.

Materials and supplies	\$ 15,646
Publicity and promotion	2,065
Travel	1,200
Other	859
	\$ 19,770